

## **Quick Reference Information for the Sisel Compensation Plan (Australia 2019)**

### **Preferred Customer (PC)**

A customer or consumer who creates an account with Sisel to purchase products at a discount price with no interest in recommending products or the business opportunity. Every account has a personal ID Number.

### **Distributor**

A person who registers and has an account with Sisel to purchase products EITHER for their own use, or to actively recommend Sisel products according to the Companies Policies & Procedures. Every account has a personal ID Number.

A Distributor is entitled to enrol **PC's** and **Distributors** and benefit by earning commissions according to the Sisel Compensation Plan. Distributors also benefit by paying **10% less** for their products than **PC's**.

## **Terminology**

### **PV (Personal Volume)**

Products are costed in NZ Dollars. The total value of orders placed by a **PC** or **Distributor** is referred to as their **Personal Volume (PV)**.

### **CV (Commissionable Volume)**

Sisel assigns a separate **CV** value to each product. This is not the same amount as the **Personal Volume** and is used to pay commissions on orders for example 25%, 7% and 3% is paid on CV.

### **QGV (Qualified Group Volume)**

The **total QGV** generated by a group determines if a **Distributor** has qualified to earn various types of commission. e.g rank advancement, lifestyle bonus etc

### **Qualification/Qualified**

This term is used to acknowledge the monthly status of each Distributor **based on their current Rank, PV and the QGV of their group**, in order to qualify to earn various commissions.

***NB: Distributors with a minimum 50PV within the past month are qualified to earn 3 Levels of payout. See Compensation Plan for more details.***

### **Upline**

Already sponsored Distributors placed 'above' you in the placement tree (enrollment tree).

### **Downline**

Sponsored Distributors placed 'below' you in the placement tree (by your own Sponsor/Enroller).

## **Bonus Bin (E-Wallet)**

Facility within your own Sisel Back Office to show you the amount of your commissions. The funds can be used to pay for future orders if desired.

### **Fast Start Bonus (FSB)**

1. All qualifying product purchases (ie.total 50PV) made in the first 30 days by a NEW personally sponsored Preferred Customer (PC) or **Distributor** entitles the Sponsor/Enroller to 25% of their Commissional Volume (CV).
2. In addition, a 3% commission will be paid for SEVEN levels above to all qualified **Upline Distributors**.
3. The **FSB** applies to EVERY NEW PC or **Distributor YOU** Sponsor/Enroll.  
**IT WILL ALSO BENEFIT YOU** when group members below you

Sponsor/Enroll NEW MEMBERS in their team who qualify with 50PV.

### **Monthly Qualification Levels**

1. To remain **Qualified** to earn commissions on the members of your group (team) at the **RANK of Distributor & Master** it is necessary to maintain **50PV**. These RANKS entitle you to earn commissions down to Level Three and Level Four.
2. The purchase of your products to the value of **50PV** is usually easily covered by commissions you earn from your group. The Company places these funds into your **E-Wallet**.
3. Please refer to the Sisel Compensation Plan for further details as you progress through the RANKS:

<https://sisel.net/en/the-show-ep-8-whats-that-term/>

\* **Click on Rewards - When this site comes online Click on the words 'Let's get started' at the very bottom of the pages and the Sisel Compensation Plan can printed out for your referral.**

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