Quick Reference Information for the Sisel Compensation Plan (2024)

Preferred Customer (PC)

A customer or consumer who <u>creates an account with Sisel to purchase products at a discount price</u> with no interest in recommending products or the business opportunity. Every account has a personal ID Number.

Distributor

A person who registers and <u>has an account with Sisel to purchase products EITHER for their **own use**, or to <u>actively recommend Sisel products</u> according to the <u>Companies Policies & Procedures</u>. Every account has a personal ID Number.</u>

A Distributor is entitled to enrol **PC's** and **Distributors** and benefit by earning commissions according to the Sisel Compensation Plan. Distributors also benefit by paying **10% less** for their products than **PC's**.

Terminology

PV (Personal Volume)

Products are costed in USD Dollars. The total value of orders placed by a **PC** or **Distributor** is referred to as their **Personal Volume (PV).**

CV (Commissionable Volume)

Sisel assigns a separate **CV** value to each product. This is not the same amount as the **Personal Volume** and is used to pay commissions on orders for example 25%, 7% and 3% is paid on CV.

QGV (Qualified Group Volume)

The **total** QD**V** generated by a group determines if a **Distributor** has qualified to earn various types of commission. e.g rank advancement, lifestyle bonus etc

Qualification/Qualified

This term is used to acknowledge the monthly status of each Distributor **based on their current Rank, PV and the QGV of their group,** in order to qualify to earn various commissions.

NB: Distributors with a minimum 50PV within the past month are qualified to earn 3 Levels of payout. See Compensation Plan for more details.

Upline Already sponsored Distributors placed 'above' you in the placement tree (enrollment tree).

Downline Sponsored Distributors placed 'below' you in the placement tree (by

your own Sponsor/Enroller).

Bonus Bin (E-Wallet)

Facility within your own Sisel Back Office to show you the amount of your commissions.

The funds can be used to pay for future orders if desired.

Fast Start Bonus (FSB)

1. All qualifying product purchases (ie.total 50PV) made in the first 30 days by a NEW personally sponsored Preferred Customer (PC) or Distributor entitles the Sponsor/

Enroller to 25% of their Commissional Volume (CV).

2. In addition, a 3% commission will be paid for SEVEN levels above to all qualified

Upline Distributors.

3. The FSB applies to EVERY NEW PC or Distributor YOU Sponsor/Enroll. IT

WILL ALSO BENEFIT YOU when group members below you

Sponsor/Enroll NEW MEMBERS in their team who qualify with 50PV.

Monthly Qualification Levels

1. To remain Qualified to earn commissions on the members of your group (team) at the RANK of Distributor & Master it is necessary to maintain 50PV. These RANKS

entitle you to earn commissions down to Level Three and Level Four.

2. The purchase of your products to the value of **50PV** is usually easily covered by commissions you earn from your group. The Company places these funds

into your **E-Wallet**.

3. Please refer to the Silsel Compensation Plan for further details as you progress

through the RANKS:

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